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Objective:

Results-driven MBA candidate with 2 months of experience in Marketing industry, seeking to leverage strong analytical, strategic, and leadership skills in a Sales and Marketing. Committed to delivering impactful business solutions and driving organizational growth

Education:

Post Graduate Diploma in Management (PGDM) 2023-25 Batch

Approved by A.I.C.T.E. passing in May 2025

MKES Institute of Management Studies & Research

- **Relevant Coursework:** Financial analysis, Financial statement analysis, Statistics, Strategic thinking, Decision making, Entrepreneurship Management, Management Communication
- **GPA:** 7.07

Bachelor of Commerce in Financial Accounting and Auditing:

- Mumbai University in April 2023
- **GPA:** 8.90

Skills:

- **Analytical Skills:** Financial Modeling, Data Analysis, Market Research
- **Technical Skills:** Excel, SQL, PowerBi, R-programming
- **Management Skills:** Project Management, Strategic Planning, Leadership, Team Collaboration, Entrepreneurship Management, Management Communication
- **Communication Skills:** Public Speaking, Negotiation
- **Languages:** English, Hindi, Gujarati, Marathi

Certifications:

- Innovation and Creativity, Harvard Online, January, 2024
- Strategic Thinking, Harvard Online, January, 2024
- Entrepreneurship Management, November, 2023

Summer Internship Project:

HDFC AMC

Duration: 6th May 2024 to 28th June 2024

- Did data entries of KYC, NEFT, NFO
- Pitched the investors about the different funds
- Helped the investors to fill the forms
- Observed how the people are handling customer queries
- Observed how the people are pitching the investors
- Collected forms from different places and brought them to the office

- Went at different branches of HDFC bank and observed the work
- Adhered to strict deadlines

Live Project:

Motilal Oswal Financial Services

Duration: February, 2024 to March, 2024

Analysis of trends in Primary Capital Market over the past 5 years in India

- Conducted a comprehensive benchmarking study of IPOs and rights issues across major companies over the last 5 years
- Evaluated key parameters, including how many companies had issued rights issues, IPOs,, what was its market cap, who were the auditors
- Provided the insights about which were the top sectors based on the average issue size; how many had a fresh issue, OFS or both; what was the year wise average discount rate.
- Conducted a research based on the IPO and rights issue over the past 5 years and observed which companies had issued IPOs and rights issues, who published their industry reports, what was the percentage of shareholdings.

Leadership and Extracurricular Activities:

- Led One day @Bschool, which resulted in successful event execution.

Interests:

- Travelling, which demonstrates exploring new things.
- Reading, which demonstrated skills in understanding the subject and gaining general knowledge.